



ACQUISITION / CONTRACT MANAGEMENT PLATFORM PROPOSAL FOR TRADEWIND QUESTIONS AND ANSWERS

Overall Note: IN3 will be the selection authority for this scope of work under an existing award and will be subcontracting for these products.

- 1) Will there be an extension to the deadline of 16 April to submit response to the RFP?
 - a. **ANSWER: Yes, April 19th at 2400 hrs.**
- 2) Are there any formatting requirements for submission (e.g., min/max page count, font size/style)?
 - a. **ANSWER: 5 Pages, no requirements for font size or style**
- 3) Will the number of users touching the acquisition system be 25 users total or is 25 the number of internal contracting officers/specialists and anticipated core users?
 - a. **ANSWER: The 25 users is the estimated number of users over the first 12-18 months of the platform as it is prototyped. Use this number for estimating pricing for your platform**
- 4) Our team's software licensing works one of two ways: Application specific (concurrent users) or Enterprise licenses (unlimited applications, named users). Which would the Government prefer?
 - a. **ANSWER: Concurrent for the next 12-18 months**
- 5) For this initial award are you wanting a proof of concept or a fully operating Acquisition capability?
 - a. **ANSWER – At a minimum an MVP with the base functionality outlined in the spreadsheet to issue RFI's/RFP's and write and award contracts, we will be taking into account product maturity in the final selection**
- 6) From time of award, when is the target date to have the system go-live and in production?
 - a. **ANSWER – Approximately 3 months for a go live with an MVP**
- 7) It also did not show a period of performance, do you know what that is? I would assume if just a proof of concept, it is only 6-9 months. If taking to production, I would assume 9-12 months, with option periods for scaled back sustainment.
 - a. **ANSWER – 6 – 9 months**
- 8) Will the JAIC AO be the one to accredit this application when it goes to production



- a. **ANSWER - Final accreditation authority is to be determined. Prototype evaluation and recommendations for production are expected to be retained by the JAIC Acquisition Office.**

- 9) Do you know what data impact level you want your Acquisition Lifecycle Management System? Other government organization range from IL 2, IL 4/5, and some have plans for IL 6
 - a. **ANSWER – IL 2 if in a commercial cloud like AWS, Azure. IL 4/5 in in AWS GovCloud**

- 10) Is there a particular environment that you would like this to be stood up in? (i.e. AWS GovCloud, Azure, Google, PEE, Cloud One, ...)
 - a. **ANSWER – AWS GovCloud, AWS, Azure**

- 11) Where does IN3/ JAIC intend to host the acquisition software platform (e.g. vendor FEDRAMP environment, JAIC environment, DISA, etc.)?
 - a. **ANSWER – Still to be determined**

- 12) Are there certain interfaces that you want to integrate with?
 - a. **ANSWER – There will be an integration with a Tech Scouting platform(s) - TBD. Not critical for initial implementation.**

- 13) Will the Government make a vendor selection based solely on the information submitted in the excel file entitled “Acquisition Software Requirements”? If so, what evaluation criteria or methodology will be used to determine best-value?
 - a. **ANSWER – It will be a combination of the answers including but not limited to functionality, security, and cost. The next step, should you be selected to move to the next step will be vendors demos and deep dives into the software functionality.**

- 14) Several of the processes can be met in one of two ways: with multiple pre-built solutions or through configuration of one solution. Is there a point system associated with a “Yes” versus a “Custom” versus a “No’ response to the requirement?
 - a. **ANSWER – The solution you are offering needs to meet the requirements, whether one solution or a number of integrated solutions provided by the selected vendor.**

- 15) How will the Government distinguish between solutions that require custom software development in order to provide necessary functionality (longer lead times and higher risk) vs. Low-code solutions that enable drag and drop configurations, implementation of templates, and/or integration with other software solutions through an API (faster ROI and lower risk)? As well as an already established baseline that can be used to save you lots of time and money.
 - a. **ANSWER – In the PDF response, there is a work plan selection which will be evaluated to distinguish between the different types of solutions.**

- 16) Is FedRAMP authorization a requirement for moving forward on this project?
 - a. **ANSWER – No**



If the answer to #15 is “No”, are you or your end customers willing to sponsor the selected Vendor in getting FedRAMP Authorized?

b. ANSWER - If required to support production, yes.

17) Are built-in FARs a requirement for moving forward on this project?

a. ANSWER – No

18) Is OCR to verify documents against FAR, non-FAR, and OTA language a requirement for moving forward on this project?

a. ANSWER – As long as this functionality can be added, it is not required Day 1

19) How many suppliers will be in scope of this project? What repository is used for suppliers, if any?

a. ANSWER – No limit on the number at this time

20) Do you need integration with DocuSign, or other software, for eSignature?

a. ANSWER – If vendor software does not provide eSignature than integration is needed with an eSignature platform

21) How many total contracts need to be migrated to the new system? Are these electronic or paper contracts?

a. ANSWER – none, starting with new contracts

22) How many vendors will need to be migrated to the platform as part of cutover and go-live?

a. ANSWER – none

23) Since the RFP does not request for a cost/ pricing proposal, how does the Government intend to solicit and evaluate overall implementation cost?

a. ANSWER – There is a line in the spreadsheet (#95) to provide an estimated implementation cost. Assume no data conversion in the cost estimate to standup and implement your platform

24) Why did you select our company to participate in this RFP?

a. ANSWER – The RFP was sent to companies who registered on the Tradewind website or through our research your company appeared to possibly have a solution.

25) Is there a budget for this project?

a. ANSWER – No

26) Are you looking for procurement or contract management software?

a. ANSWER – Both



27) The following questions all have the same answer

- How many unique RFP (sourcing/solicitation) templates are required?
- How many unique Proposal templates are required?
- How many unique contract clauses are part of this phase?
- How many contract templates does IN3 anticipate needing for this phase?
 - a. **ANSWER – This is an Agile build out. The number of templates and clauses needed has not been determined. For pricing purposes, state in your response how many of each are included in your price.**

28) How many contract types are in scope for this phase (e.g. NDA, TA's, MSA, SOW, etc.)?

- a. **ANSWER – To start, OTA's**

29) How many vendors will need access to the system?

- a. **ANSWER – TBD – the number will grow on a consistent basis over time**

30) How many different supplier scorecards are needed for this phase? Any need / requirement for historical vendor scoring migration?

- a. **ANSWER – TBD, No**